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## WORK EXPERIENCE

- 2017-present      EDHEC Business School      Roubaix, France  
2020  
Director of the MSc Strategy Organization Consulting
- Leads the largest Master of the school, successfully managing the transition to a new organization.
  - Coordinate between professors and business partners to ensure that the program increases its standing in front of top corporate recruiters and prospective students.
- 2017  
Professor, Supply Strategies, Strategy Department
- Lecture / Train in Master level program on Strategic or Operational Procurement and Supplier Relations Management, and on consulting methodology / case cracking. Tutor professional theses.
  - Develop and integrate new tools to enhance blended learning, develop cases, contribute to pedagogical innovations. Leads experiential learning and research induced teaching initiatives.
  - Lead the Horizon Purchasing & Supply Chain Management, a BBA4 specialization
  - Lead initiatives on transformational technologies like Blockchain and Artificial Intelligence
  - Expert for the French Ministry of Economy Finance and Recovery
- 2020-present      Place Escange, the Think Tank for Intangible Risks      Paris, France
- Member of the Scientific Committee, redactor of multiple viewpoints
- 2008-2017      Grenoble Ecole de Management      Grenoble, France  
Participating Professor, Management of Operations and Supply Chain, Management Technology & Strategy Department
- Member of the Institute for Research and Innovation in Purchasing Management
  - Pedagogic director, managing trainer teams on multiyear global corporate development programs (Europe, Asia, USA).
  - Visiting professor at Kedge, EM Lyon, ISAE, ESCP, ICHEC, UQTR, IAE Grenoble, AMU, CEPI
  - Trainer and workshop leader for Procure.ch
- 2007-2017      Sourcing Plus      Kraainem, Belgium
- Private Advisor to SMB in France and Switzerland
  - Constructed the Organization and Talent development in Supplier Management practice for Big Fish France
  - Delivered training for multinational corporations, with both soft and hard skills modules
- 2004 to 2006      GLAXOSMITHKLINE BIOLOGICALS      Rixensart, Belgium  
Director, Global Procurement. Responsible for the transformation of Procurement from a tactical support function to a strategic contributor to growth.
- Managed €1 billion spend in production, services, clinical research, and capex.
  - Led a team of 40 in Belgium and 20 in 8 overseas sites. Enhance capabilities through training and selective recruitment of professionals with Procurement Master education. Integrated two acquired companies.
  - Expanded the role of Procurement to cover long term strategic sourcing of materials. Initiated new partnerships for critical materials.
  - Coordinated supply preparedness for pandemic flu, focusing on strategic materials.
  - Delivered 2004-2007 saving target in 18 months. Additional 2006 objective achieved in 8 months.
  - Lecturer at HEC Paris.
- 2002-2003      THE SCOTTS COMPANY      Ecully, France  
International Purchasing Director
- Optimized a total Spend of €300 million with a team of 12 in 3 countries.
  - Lead the creation of the International Purchasing Organization.
  - Identified cost reductions of more than €9 million savings in the first six months.
- 2000-2002      MCKINSEY & CO.      Geneva, Switzerland  
Associate Principal, Purchasing and Supply Management Practice, Operation Strategy & Effectiveness.
- Contributed to large pre and post-merger integration program, focusing on purchasing (Chemical).
  - Helped clients improve their purchasing department (Banking, Fast Food, Steel).
  - Trained new hires in the Operations Practice.

1998-2000	FRITO-LAY EUROPE Director of Purchasing, Other Goods and Services	London, UK then Bern, Switzerland
	<ul style="list-style-type: none"> <li>• Director of Indirect Purchasing. Realized cost reduction for 1998 three times the initial target.</li> <li>• Managed contract negotiation and refurbishing for the Bern office. Delivered the project, a bottleneck in a \$50 million annual profit improvement program, ahead of time, 35% below budget.</li> <li>• Lead the pilot phase of the implementation of a European wide supply chain planning system. Managed a team of 15, including business and IT consultants.</li> </ul>	
1997	Director Purchasing France, reporting to the VP Purchasing Europe	Nantes & Paris, France
	<ul style="list-style-type: none"> <li>• Decreased cost 4% better than plan. Managed a team of 11.</li> </ul>	
1995-1997	THE FRITO-LAY COMPANY (Global Snack Division of PepsiCo) Director, Global Sourcing	Plano, TX & Purchase, NY
	<ul style="list-style-type: none"> <li>• Co-developed first world class Procurement Strategy, presented it to senior staff and implemented, working with corporate executives and regional CEOs and CFOs.</li> <li>• Leveraged systematically global suppliers to grow sales through availability of unmatched superior products worldwide and to provide competitive advantages to Frito-Lay.</li> <li>• Drove the procurement strategy and analysis in Asia, recruiting and mentoring our regional leader based in Singapore.</li> <li>• Assisted the Latin American leadership to enhance skills and develop regional strategy.</li> </ul>	
1992 to 1994	BOOZ·ALLEN & HAMILTON Senior Associate, Operation Practice	Paris, France
1989 to 1992	Associate, Operation Practice	Chicago, IL
Summer 1988	McKINSEY & COMPANY, Summer Associate, Steel Practice	Brussels, Belgium
1983 to 1987	CHROMALLOY GAS TURBINE CORPORATION	Yahud, Israel & Midwest City, Oklahoma

## EDUCATION

2011-2016	UNIVERSITY OF PARIS DAUPHINE Executive Doctorate in Business Administration (Grade of 18/20 “Félicitations du Jury”) “Managing suppliers as an intangible resource to contribute to the creation and defense of sustainable competitive advantages: A Resources Based Approach”. 2 publications in peer reviewed journals.	Paris, France
1987 to 1989	KELLOGG GRADUATE SCHOOL OF MANAGEMENT <ul style="list-style-type: none"> <li>• Master of Management degree, <i>with distinction</i>, June 1989. GPA 3.95/4.00. Concentrations in Operations, Marketing, Policy and Environment, and International Business.</li> <li>• <i>Harry Gillies Award, Dean's Distinguished Service Award.</i></li> </ul>	Evanston, IL
1985 to 1987	ROSE STATE COLLEGE Certificate in mid-management (evening program); GPA 4.00/4.00, January 1987	Midwest City, Oklahoma
1977 to 1983	UNIVERSITY OF LIEGE Metallurgical Engineering Degree, <i>with distinction</i> , June 1983	Liège, Belgium

## ADDITIONAL INFORMATION

- Belgian citizen, bilingual French (mother language) and English
- Co-author of “Collaborative Sourcing” and “Les Achats Collaboratif”
- Author of articles in peer reviewed journals with global impact.
- Hobbies: saxophone, photography, web development.
- Married, two children.

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